

H1B Ready to Work Partnership Grant

Presented to

New York State Workforce Investment Board

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by

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New York State Department of Labor

Presentation Topics

USDOL/ETA Solicitation for Grant Applications (SGA)

H-1B Ready to Work Partnership Grants (SGA/DFA PY-13-07)

- H1B Visa Program Primer
- SGA Highlights
- Grant Opportunities in New York State
- Questions

H1B Visa Program Primer

- Occupations are middle and high skill occupations requiring a bachelor's or advanced degree with a specialty.
- Occupations pay about \$50,000 to \$99,000 annually.
- Issuance is capped at 80,000 visas per year.
- Universities, government agencies and non-profit research organizations have specialty occupations not subject to cap.
- Application for a Visa requires a job offer from company willing to sponsor a foreign national worker.

SGA Highlights

- Purpose
- Critical Service Activities
- Scope of a \$10M award
- Participant Eligibility
- Administration
- Geographic Criteria
- Program Outcomes

Purpose of the Solicitation

Rapidly employ long-term unemployed (LTU) in H1B type jobs

- \$150 million available for 20 to 30 awards of \$3M to \$10M
- 48 month grant period
- 10% funding for Administration
- 10% funding for Support Services
- June 19, 2014 is the application submission deadline
- Awards expected by October 2014 with Start-up in 6 months

SGA Highlights

Critical Service Activities

1. Comprehensive assessment of participant needs
 - Work-based activities with an earnings component
 - On-the-job training
 - Paid internships
 - Paid work experience
 - Support Services to address barriers facing LTU
SGA allows funding up to 10% of budget

Scope of \$10M maximum Award

Illustrative assumptions

- \$1M Administration (10%)
- \$1M Support Services (10%)
- \$8M Program activities
- \$10,000 average cost per participant
- 800 participants served

SGA Highlights

Participant Eligibility

- Three participant categories
 1. LTU – Unemployed for 27 consecutive weeks or more.
 2. Other unemployed workers.
 3. Incumbent workers.
- At least 85% of participants served must be LTU
- 18 years of age or older, and possess High School diploma or equivalent with post secondary specialty experience (work or education/training)

Administration of the Grant

Requires a Primary Partnership with members from

1. Workforce investment system
2. Education and training
3. Nonprofit Business-related Intermediary

For the expressed purpose of serving the needs of businesses, consortia of businesses or businesses.

Administration of the Grant

Requires a Lead applicant to apply on behalf of the primary partnership

- Public or non-profit organization in the primary partnership
- Has fiscal and administrative responsibility for the grant

A primary partner can be the lead applicant on only one application, and a primary partner on other applications.

SGA Highlights

Geographic Criteria

Local Workforce Investment Area (LWIA) driven

- Local – All or part of a LWIA
- Region – Two or more contiguous LWIAs
- Multi-region – More than one region

Region / multi-region applications must have a workforce investment system primary partner for 50% of the LWIAs in the geography.

SGA Highlights

Participant Outcomes

1. Served
2. Enrolled in education/training activities
3. Completed education/training activities
4. Obtained degree, or other type of credential
5. Obtained unsubsidized employment
6. Advance to higher skill position
7. Average wage at placement

Application Opportunities in New York State

Examine:

- H1B Visa Characteristics in New York State
 - # Certified positions, wages, top 5 occupations & business locations
- Industries that employ the top occupations
- Business locations in these industries
- Supply of LTU candidates

H1B Characteristics in NYS

- 80,058 total certified positions in NYS – about 10% of the Nation
- \$72,682 avg. wage across all positions
- Top 3 Cities – 55,549 positions
 - New York City
42,602 positions, \$80,556 avg. wage
 - Brooklyn
10,358 positions, \$50,613 avg. wage
 - Melville
2,589 positions, \$77,016 avg. wage

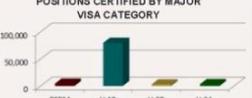
APPENDIX A-STATE EMPLOYMENT-BASED IMMIGRATION PROFILES

Visa Category	Total Applications Processed	Total Applications Certified	Total Positions Requested	Total Positions Certified	Percent of National Total Certified Applications	Average Wage Offer/AEWR
PERM	5,777	4,652	5,777	4,652	8.52%	\$101,586
H-1B	42,106	38,464	85,061	80,058	10.19%	\$72,682
H-2B	327	293	3,566	3,233	4.28%	\$10.09
H-2A	275	266	4,456	3,632	3.39%	\$10.56

NEW YORK



POSITIONS CERTIFIED BY MAJOR VISA CATEGORY



TOP THREE CITIES

Permanent Labor (by Applications Certified)			H-1B (by Positions Certified)		
City Name	Applications Certified	Avg Wage Offer/AEWR	City Name	Positions Certified	Avg Wage Offer/AEWR
New York	2,966	\$112,398	New York	42,602	\$80,556
Brooklyn	195	\$78,387	Brooklyn	10,358	\$50,613
Albany	69	\$85,304	Melville	2,589	\$77,016

H-2B (by Positions Certified)			H-2A (by Positions Certified)		
City Name	Positions Certified	Avg Wage Offer/AEWR	City Name	Positions Certified	Avg Wage Offer/AEWR
Montauk	195	\$9.35	Peru	542	\$10.63
Elmont	168	\$9.74	Walcott	222	\$10.56
Southampton	135	\$9.81	Elba	206	\$10.56

TOP FIVE OCCUPATIONS/AGRICULTURAL COMMODITIES

PERMANENT LABOR			H-1B		
Occupations	Positions Certified	Avg Wage	Occupations	Positions Certified	Avg Wage
Software Developers, Applications	934	\$103,166	Computer Systems Analysts	14,794	\$71,893
Computer Systems Analysts	351	\$95,790	Computer Programmers	10,975	\$84,472
Financial Analysts	334	\$136,510	Software Developers, Applications	6,204	\$86,661
Accountants and Auditors	167	\$93,835	Computer Occupations, All Other	4,498	\$65,606
Software Developers, Systems Software	158	\$99,722	Financial Analysts	3,795	\$99,377

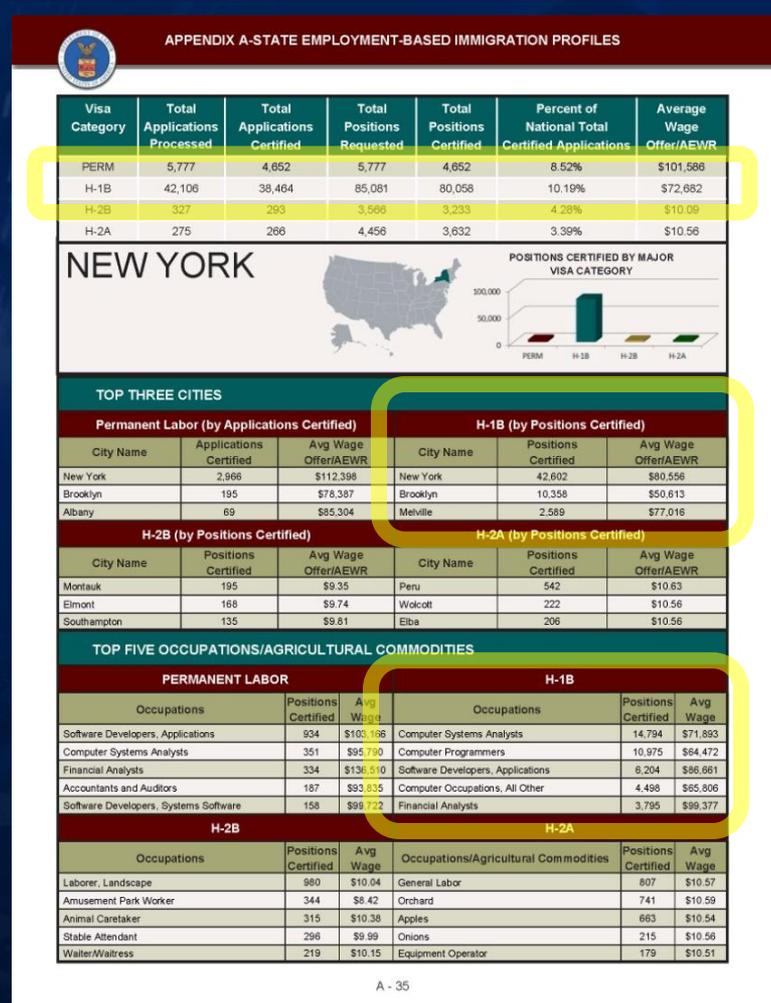
H-2B			H-2A		
Occupations	Positions Certified	Avg Wage	Occupations/Agricultural Commodities	Positions Certified	Avg Wage
Laborer, Landscape	60	\$10.04	General Labor	607	\$10.57
Amusement Park Worker	344	\$8.42	Orchard	741	\$10.59
Animal Caretaker	315	\$10.38	Apples	663	\$10.54
Stable Attendant	296	\$9.99	Onions	215	\$10.56
Walter/Waitress	219	\$10.15	Equipment Operator	179	\$10.51

A - 35

H1B Characteristics in NYS

Top five occupations – 40,266 positions

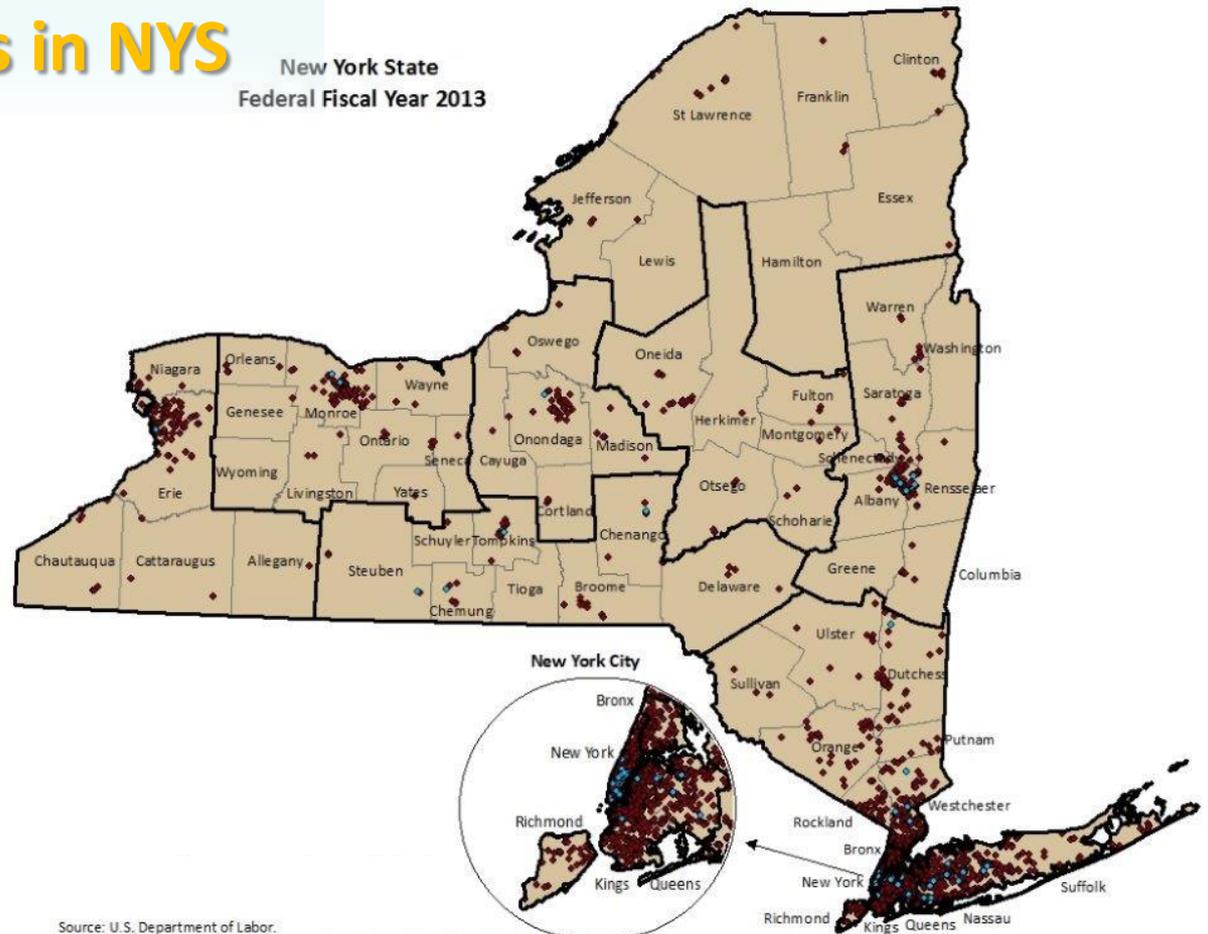
1. Computer Systems Analyst
14,794 positions, \$71,893 avg. wage
2. Computer Programmers
10,975 positions, \$64,472 avg. wage
3. Software Developers, Applications
6,204 positions, \$86,661 avg. wage
4. Computer Occupations, all other
4,498 positions, \$65,806 avg. wage
5. Financial Analysts
3,795 positions, \$99,377 avg. wage



H1B Characteristics in NYS

New York State
Federal Fiscal Year 2013

7,771 business
locations in NYS
with H1B certified
occupations



Source: U.S. Department of Labor.
Prepared by New York State Department of Labor, Division of Research and Statistics.

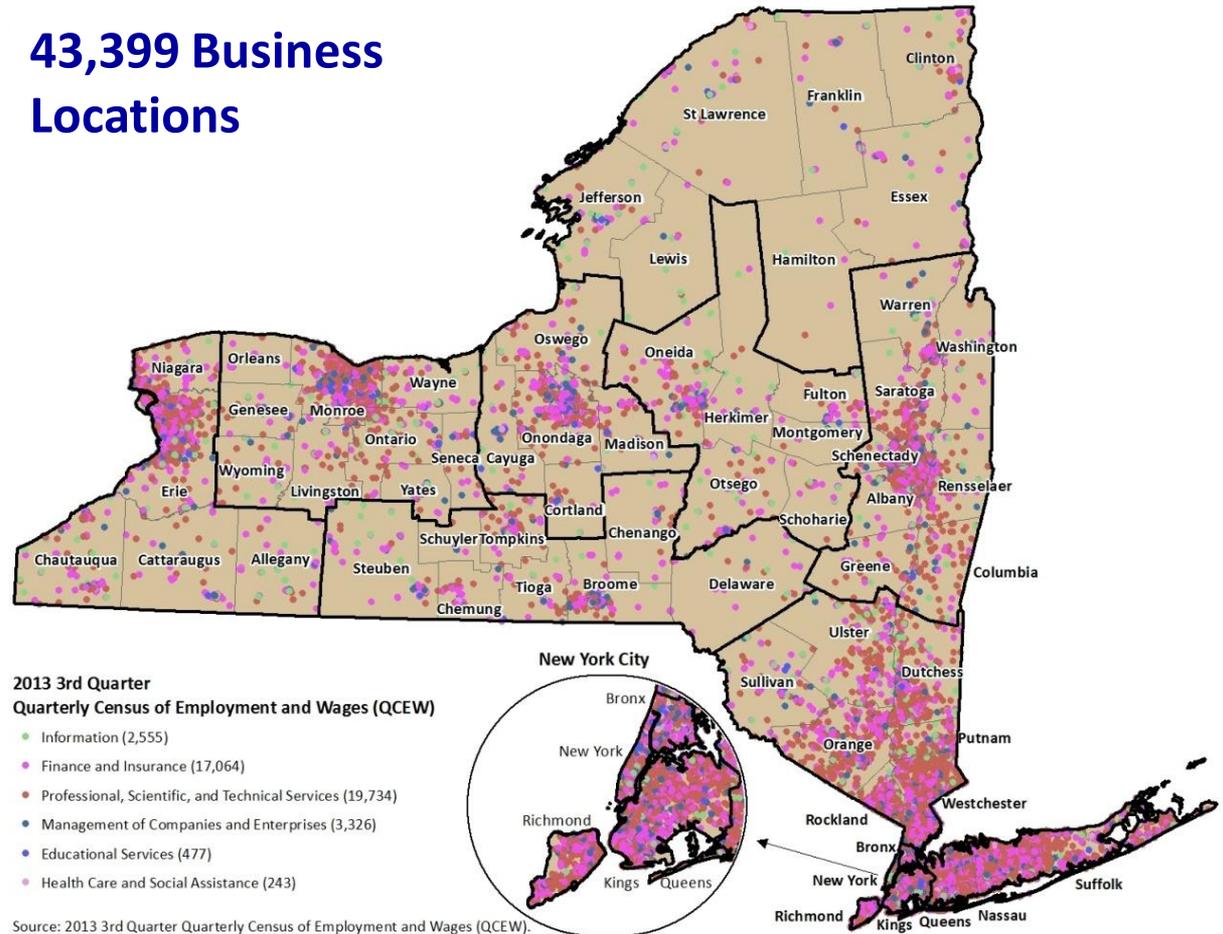
Industries with the top five H1B occupations and Businesses in those Industries

Six industries and 43,399 businesses

- Professional, Scientific & Technical Services – 19,734 businesses
- Finance & Insurance – 17,064 businesses
- Management of Companies & Enterprises – 3,326 businesses
- Information – 2,555 businesses
- Educational Services – 477 businesses
- Health Care & Social Assistance – 234 businesses

Location of Businesses in the top six industries

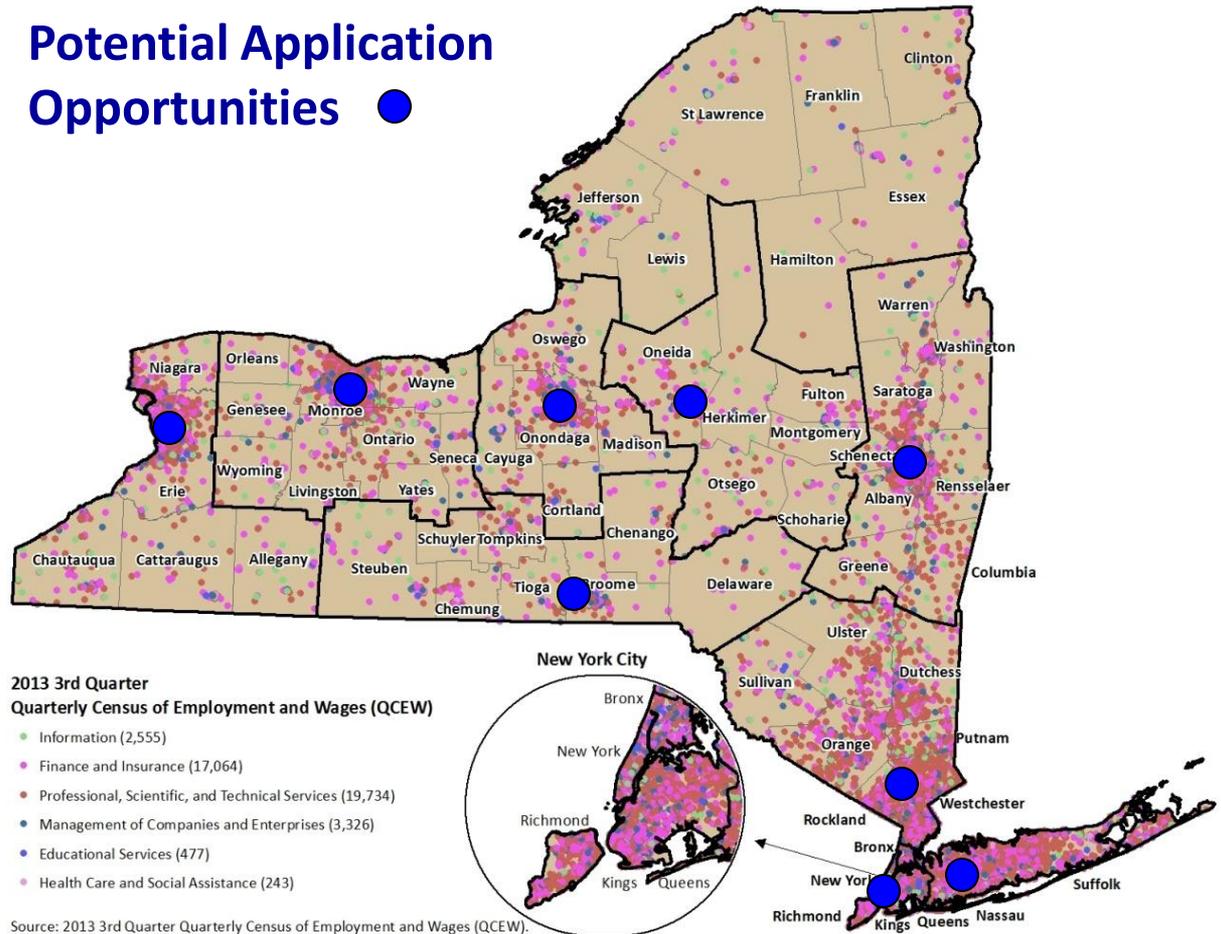
43,399 Business Locations



Source: 2013 3rd Quarter Quarterly Census of Employment and Wages (QCEW).
Prepared by New York State Department of Labor, Division of Research and Statistics.

Nine Geographic Application Opportunities

Potential Application Opportunities



2013 3rd Quarter
Quarterly Census of Employment and Wages (QCEW)

- Information (2,555)
- Finance and Insurance (17,064)
- Professional, Scientific, and Technical Services (19,734)
- Management of Companies and Enterprises (3,326)
- Educational Services (477)
- Health Care and Social Assistance (243)

Source: 2013 3rd Quarter Quarterly Census of Employment and Wages (QCEW).
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Potential Applications

NY SWIB

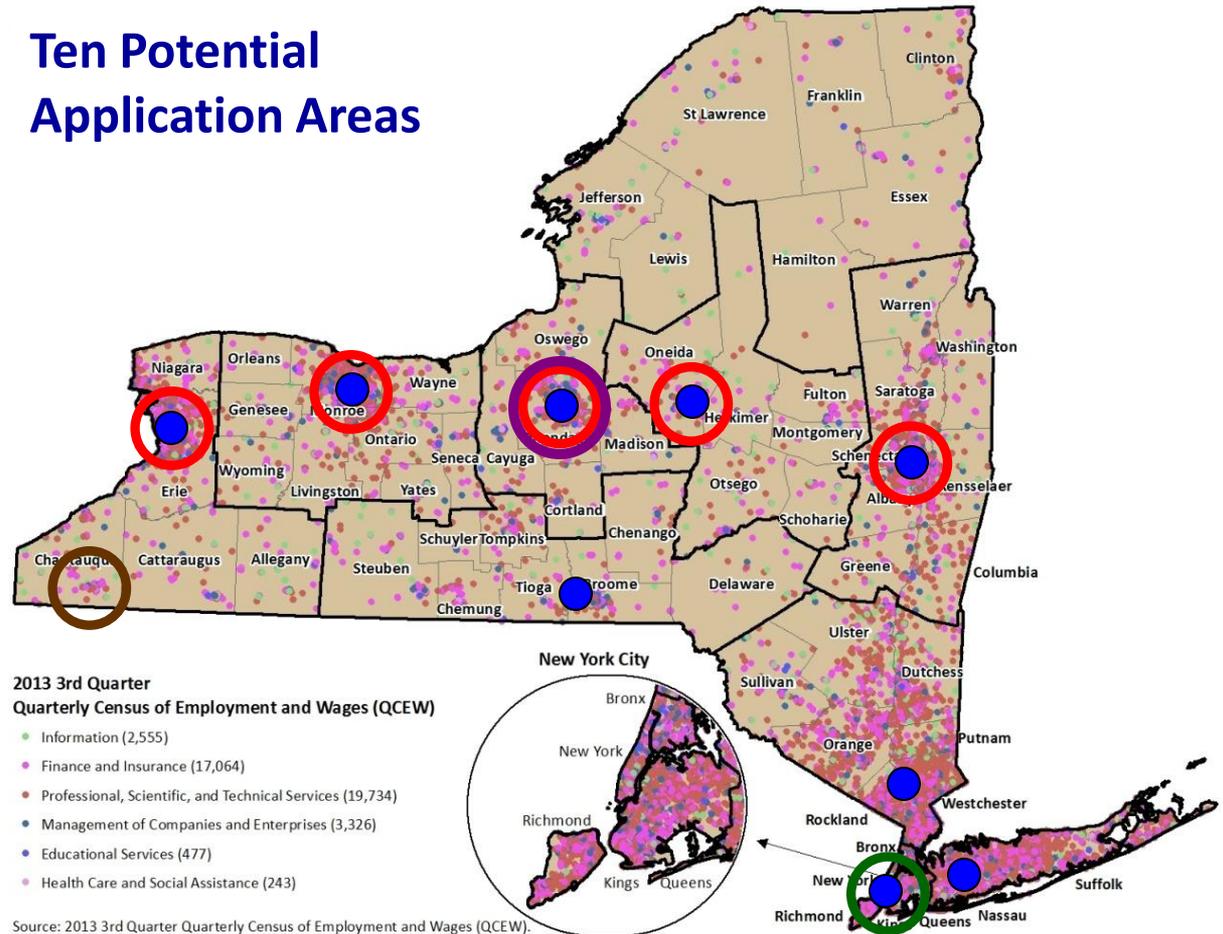
Albany Nanotech

CUNY

Onondaga LWIB

Chautauqua LWIB

Ten Potential Application Areas



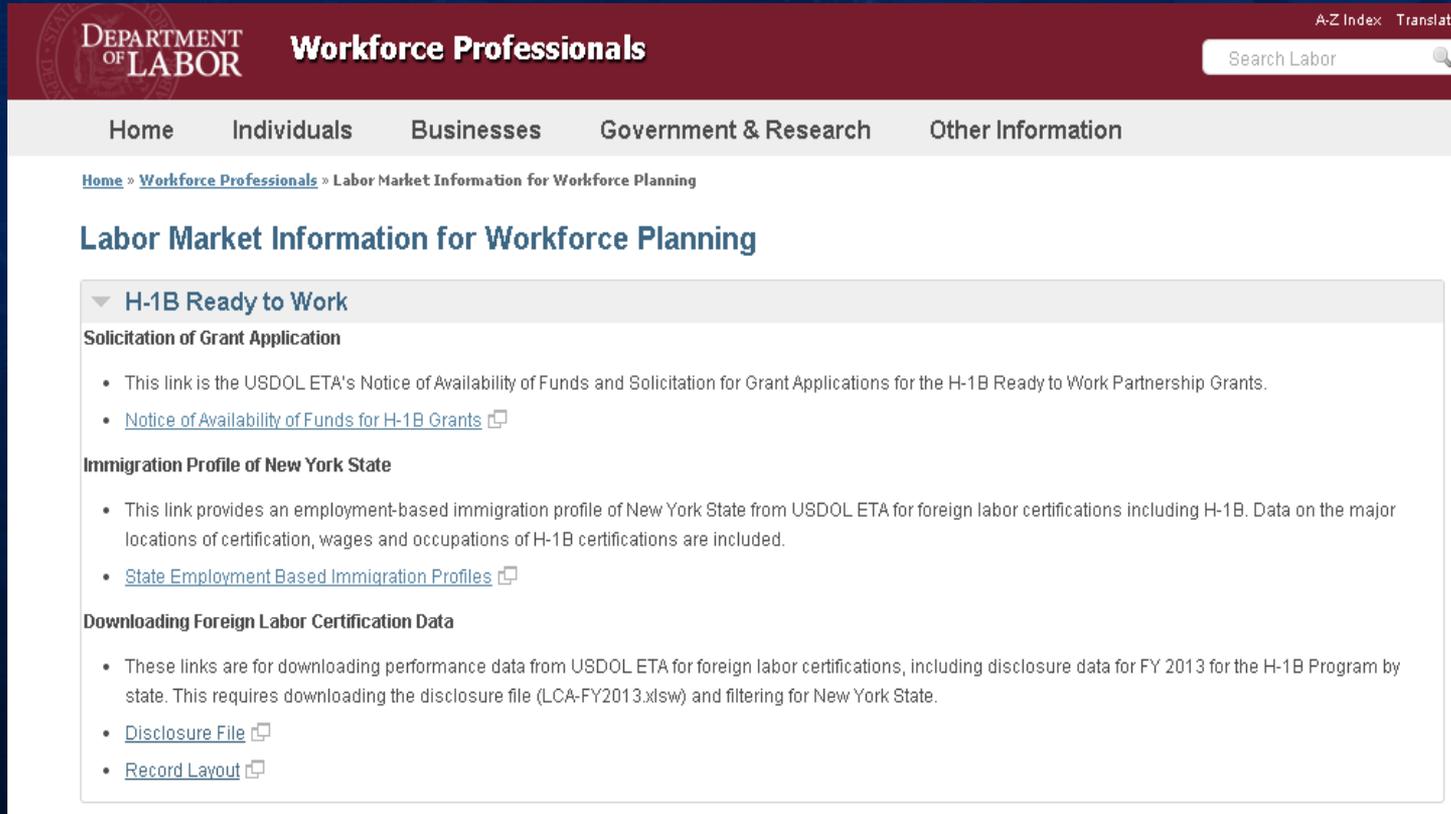
Source: 2013 3rd Quarter Quarterly Census of Employment and Wages (QCEW).
Prepared by New York State Department of Labor, Division of Research and Statistics.

Potential LTU Participants

- NYS Career Center system has approximately 350,000 LTU job seekers, across the 10 potential geographic regions, who meet eligibility requirements for the target occupations.
- Approximately 145,000 of these job seekers possess a Bachelor's degree.

Resources

Labor.ny.gov/workforcenypartners/lwia/lmi-for-workforce-planning.shtm



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Labor Market Information for Workforce Planning

▼ H-1B Ready to Work

Solicitation of Grant Application

- This link is the USDOL ETA's Notice of Availability of Funds and Solicitation for Grant Applications for the H-1B Ready to Work Partnership Grants.
- [Notice of Availability of Funds for H-1B Grants](#) 

Immigration Profile of New York State

- This link provides an employment-based immigration profile of New York State from USDOL ETA for foreign labor certifications including H-1B. Data on the major locations of certification, wages and occupations of H-1B certifications are included.
- [State Employment Based Immigration Profiles](#) 

Downloading Foreign Labor Certification Data

- These links are for downloading performance data from USDOL ETA for foreign labor certifications, including disclosure data for FY 2013 for the H-1B Program by state. This requires downloading the disclosure file (LCA-FY2013.xlsw) and filtering for New York State.
- [Disclosure File](#) 
- [Record Layout](#) 

Summary

1. Up to \$10M in hiring incentives to place 800 to 1,600 workers in H1B occupations over 48 months.
2. Market – 45,000 businesses (demand) and 350,000 workers (supply).
3. NYS leads to nation on delivery of federally funded OJT, and has a responsive education and training delivery system.
4. Business membership on the Primary Partnership is the most challenging aspect of the application.

Questions?

Thank you!

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