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# Networking Trivia

## How do you measure up?

### 7 or more yes responses:

You probably have a number of job prospects and interviews already set up. Begin working on interview answers.

**4-6 yes responses:** You're a bit better off than some of your competition. You can still use a little networking advice.

**1-3 yes responses:** You've not gathered enough names, skills or information to make your network pay off and reduce the length of time you will be looking for work.



Yes  No  **1.** When going to a party or social gathering, do you bring a copy of your resume or business cards with you to give to people you meet.

Yes  No  **2.** If you overheard someone that you didn't know, talking about a possible job opportunity in your field, would you try to join the conversation?

Yes  No  **3.** Have you developed a prospective list of at least 30 different firms for which you'd like to work and made a preliminary contact with someone inside those firms?

Yes  No  **4.** Have you developed a network list of at least 30 different people who can help you develop job leads and find information about employment opportunities?

Yes  No  **5.** Have you joined any job clubs or networking groups?

Yes  No  **6.** In the past week, have you contacted at least six (6) people to ask them if they'd be part of your employment network?

Yes  No  **7.** In the past six (6) months, have you acquired a list of professional conferences or acquired any association mailing lists for use in your networking?

Yes  No  **8.** Are you willing to make "cold contacts" or do "informational interviews" to seek help and advice with people who might be able to hire you or are in your line of work?

Yes  No  **9.** Have you attended any type of class, taken a course or sought help in building job lead prospects in the past six (6) months?

Yes  No  **10.** Can you list at least ten (10) ways to expand your network and develop more job leads?